

ATTENTION BOOKSELLERS:
IMPORTANT INFORMATION REGARDING A&C BLACK

Bloomsbury Academic & Professional, part of Bloomsbury Publishing, has acquired a new product line, A&C Black, a distinguished name in reference book publishing with many well-known imprint and brand names associated with expertise across a broad array of subject areas.

Beginning April 1, 2010 Bloomsbury Academic & Professional will be the new U.S. publisher of A&C Black titles. Macmillan will begin distribution of these titles effective 4/1/2010.

Macmillan will begin taking orders for A&C Black Spring 2010 frontlist titles on January 1, 2010. Consortium will continue to sell and ship all other A&C Black titles until March 31, 2010.

A&C Black titles include the following imprints and ISBN prefixes:

A&C Black: 97807136, 97814081

Methuen: 97804131, 97804132, 97804133, 97804134, 97804135, 97804136, 97804137

Reeds: 97809012

A&C Black will combine with other Macmillan titles to meet minimums but will be sold at the following **retail** terms and will ship FOB origin (non-free freight) from our Liberty facility in Virginia:

- Retail Returnable: 16+ @ 47%
- RDC: 100-499 @ 48%; 500+ @ 49%
- Retail Non-returnable: 16+ @ 51%

Methuen drama titles will be sold at a flat 40% discount, the same terms as Arden Shakespeare titles.

A&C Black reference titles, including *Black's Medical Dictionary* and *Who's Who*, will be sold at short discount terms.

Please contact your Macmillan sales representative or MPS Customer Service for further details about A&C Black terms.

Key information for this transition is as follows:

Ordering

- Address For Orders on A&C Black Spring 2010 new titles as of January 1, 2010 and all A&C Black titles as of April 1, 2010:

MPS
P.O. Box 470
Gordonsville, VA 22942-8501
Phone: (888) 330-8477
Fax: (800) 672-2054
Email: orders@mpsvirginia.com

- New frontlist orders will be billed to your MPS account beginning with titles shipping after April 1, 2010 and will be combined for terms with other Macmillan titles.
- Backlist orders will be billed to your MPS account for any re-orders placed after March 31, 2010 and will be combined for terms with other Macmillan titles.
- Existing backorders on your Consortium account will be cancelled on March 31, 2010. These orders will need to be resubmitted as new orders to MPS and will be billed on your MPS account. Please contact your Macmillan Sales Rep or MPS for assistance.

EDI

- The date of the last EDI transmission that Consortium will process is March 30, 2010.
- The date of the first EDI transmission that MPS will process is April 1, 2010 for re-orders. (Please use SAN Number 6315011).
- MPS will accept EDI orders beginning December 15, 2009 for new titles publishing after April 1, 2010.
- For customer service regarding your Consortium orders, please call (800) 283-3572, or email orderentry@perseusbooks.com

Return Processing

- A&C Black titles purchased from Consortium should be returned to Consortium. Consortium will continue to process returns for this product until September 30, 2010. The Consortium Returns Center address is:

Consortium Returns Department
c/o Perseus Distribution
193 Edwards Drive
Jackson, TN 38301-5070

- Effective April 1, 2009, MPS will begin processing returns for titles purchased from MPS.

Returns for product purchased from MPS should be sent to the MPS Returns Center. Corresponding credit will be issued to your MPS account. The MPS Returns Center address is:

MPS Returns Center
14301 Litchfield Drive
Orange, VA 22960

- Consortium and MPS will work together with you to transfer deductions to the correct account where the corresponding credit resides. This may entail our asking you to reverse a deduction and resubmit it on another account – for instance, removing it from your Consortium account and resubmitting on your MPS account or removing it from your MPS account and resubmitting it on your Consortium account.
- Transportation charges for product returns are the responsibility of the customer.

Claims and Deduction Processing

- Please continue to work with the Consortium Customer Service Department for any and all claim issues related to product shipped directly from or returned to their facility. Questions can be directed to Phone: (800) 283-3572 or Fax: (800) 351-5073.
- All invoice claims, such as shortage or damage, for product shipped from Consortium, should be placed and managed through your Consortium account.
- Beginning with the start-up of MPS distribution on April 1, you will work with the MPS Customer Service Department for all shipments from the MPS facilities located in Gordonsville, VA. Questions can be directed to (888) 330-8477, faxed to (800) 672-2054, or e-mailed to orders@mpsvirginia.com.

All of us at MPS and Consortium are committed to making this transition as smooth as possible. Should you have any questions, please contact one of us directly.