



U.S. RETAIL DISCOUNT SCHEDULE (NON-RETURNABLE) FOR TRADE AND MASS MARKET BOOKS AND PRODUCTS

**Farrar, Straus and Giroux (“FSG”), Henry Holt and Company (“Holt”), Macmillan Audio, Picador,
St. Martin's Press (“SMP”), Tom Doherty Associates (“Tor/Forge”), Macmillan Children’s Publishing Group (“MCPG”)**

The discounts in this schedule include additional discount given in exchange for a waiver of the retailer’s right to return books and products. These discounts are only for retailers who purchase books and other products on a non-returnable basis from Macmillan and agree that they will not directly or indirectly return to Macmillan any copies purchased from Macmillan. By accepting books and products on non-returnable terms, the retailer agrees it will not transfer or sell any such books or products to any individual or business who it knows or has reason to know may return them to Macmillan for credit.

I. IMPRINTS

FSG: Farrar, Straus & Giroux, North Point Press, Hill & Wang, Faber & Faber.

Holt: Henry Holt, Metropolitan Books, Owl Books, and Times Books.

Macmillan Audio

Picador.

SMP: St. Martin's Press hardcover, St. Martin's Griffin trade paperbacks, St. Martin's Paperbacks mass market, St. Martin's Minotaur, Let's Go® travel guides. (These discounts also apply to Palgrave Macmillan scholarly and reference books when sold by SMP as trade books.)

Tor/Forge: Tor® hardcover, Forge® hardcover, Tor® trade paperbacks, Forge® trade paperbacks, Orb trade paperbacks, Tor® mass market, Forge® mass market, Tor® Seven Seas.

MCPG: Feiwel & Friends, FSG Books For Young Readers, First Second Books, Holt Books for Young Readers, Roaring Brook Press, Square Fish and Priddy Books.

All trade and mass market distribution lines.

II. DISCOUNTS

Trade Books & Audio These discounts apply to all trade and audio products (except short discount titles and limited editions¹). Bloomsbury/Walker Library Binding titles and Roaring Brook Library Binding titles receive a 35% discount. All other products when ordered in quantities of less than 16 units (assorted) will receive a 40% discount, and when ordered in quantities of 16 or more units (assorted) will receive the following discounts:

Hardcover & Trade Paperback	50%
Audio	50%
Priddy Books ²	54%
College Board	52%

¹ Short discount titles receive a 20% discount. FSG also offers an agency plan for short discount titles. Purchases under FSG’s agency plan receive a 40% discount. Limited editions receive a 40% discount and are not returnable.

² Unless otherwise announced for a particular title, Priddy Books titles with a suggested retail price below \$8.95 must be ordered in multiples of three. If the order quantity of any title with a suggested retail price below \$8.95 is not a multiple of three, the order quantity will be automatically rounded up to the nearest multiple of three.

Mass Market Books These discounts apply to all books sold as mass market books. Orders of less than 24 units (assorted) will receive a 40% discount. Orders of 24 or more units (assorted) will receive the following discounts:

Mass market books	50%
(other than TOR Classics)	
TOR Classics	54%

Calendars

All calendars receive a 60% discount.

III. TERMS

All trade products, calendars and audio products combine for trade, calendar and audio discounts. All mass market titles combine for mass market discount.

Macmillan reserves the right to ship loose copies of titles included in displays and prepacks if the displays and prepacks are not available.

Trade, mass market, audio and calendar products ship free freight on outgoing orders to established retailer accounts to destinations within the United States. (Macmillan controls carrier and routing and reserves the right to consolidate or ship orders in part). Books and other products remain the property of the publisher until delivered by the carrier. Retailers who request expedited shipping or shipping outside of Macmillan regular shipping cycles will be charged for freight.

Payments for books should be made to MPS; MPS payment terms apply.

Retailer eligibility for a particular discount is subject to verification. Retailer agrees to provide Macmillan with whatever documents or information it reasonably requests for the purposes of verification.

This discount schedule supersedes any earlier schedule. FSG, Holt, Macmillan Audio, Picador, SMP, Tor/Forge and MCPG reserve the right to change their discounts and other policies at any time.